

7 COST DRIVERS

of Automated Pouch & Bag Packaging



Clarity in Project Scope

- ⚠ Open-ended, uncertain, or evolving needs for machine capabilities
- ✓ Identify and discuss key drivers of project complexity

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Environmental Context

- ⚠ Rigidity in materials and construction; waiting to recognize constraints
- ✓ Specify washdown conditions and access paths; engage vendors

Speed and Handling

- ⚠ Overlimiting your budget and being rigid to vendor guidance
- ✓ Be realistic about speed/handling needs, addressing with vendors

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Infeed Conditioning

- ⚠ Relying on machine function to orient and control infeed quality
- ✓ Ensure proper infeed orientation; address quality controls upstream

SKU Mix & Variability

- ⚠ Rigidity around SKU sizes and waiting to address mix later
- ✓ Tighten SKU sizes, test with vendor, and ask about machine tolerance

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Future-Proofing

- ⚠ Tunnel vision on present needs or oversizing future projections
- ✓ Vision the next 3-5 yrs, evaluate needs, and consider modular design

Flexibility & Limits

- ⚠ Limiting case sizes to those used for hand packing; straining machine
- ✓ Be open to case size changes and vendor collaborations

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